SHIFTING THE FOCUS

FROM DENIAL MANAGEMENT TO DENIAL PREVENTION

\$3 TRILLION
Total Claims Submitted

\$262 BILLION

Value of Claims Denied



DENIALS RATE FORMULA

Number of Zero Paid Claims

Total Number of Claims Remitted

\$25

Average costs to rework a denial

\$5M

Average value of denials per hospital

65%

of denied claims are never re-submitted



85-88%

Best Practice appeals rate

TOP 6 DENIAL REASONS



Timely Filing Limit Exceeded



Medical Coding Issues / Coding Denials



Incorrect Capture of Patient Information



Authorization and Referral Issues



Medical Necessity Issues



Out of Network Provider



Trust us to convert lost revenue to dollars through our denial management best practices.